



SPARK TRANSFORMATIONAL LEARNING ENABLED BY INNOVATIVE TECHNOLOGIES. in

www.primesystems.com

(713) 933-0934

sales@primesystems.com

# **Case Study**

## ☼ Duchesne Academy of the Sacred Heart



#### "Prime Systems Delivers Excellence in Service"

- Renissa Sajan, Director of Information Technology

Duchesne Academy of the Sacred Heart is located in Houston, Texas. With a rich history of academic excellence, Duchesne's immersive technology integration program offers students an engaged learning environment, providing a variety of digital resources and collaboration tools that support student-centered and individual learning styles.











#### **CHALLENGE**

# Expectations at Duchesne Academy is **excellence**.

- Failure is <u>not</u> an option. All students are expected to use technology as a tool proficiently.
- With our 1:1 student laptop program, especially during the pandemic, we had to deliver technology to students for virtual learning.
- We must get technology into the hands of students quickly.
- The bar is set higher because parents are paying more. They expect more.
- With limited Duchesne staff, all Prime Systems services must include 4-year warranties, onsite service.

#### **ACTION**

Prime Systems brings **fantastic** customer service.

- Prime Systems demonstrates good faith in pricing.
- They are fast, efficient, and nothing slips through the cracks.
- It is clear they are in this business for the long haul, and for the students.

#### Prime provides:

- Laptop devices with carrying cases for students and faculty.
- Accessories for devices including pens, power adapters, travel connection devices.
- Large displays, projectors, and screen beam presentation units.

#### **RESULT**

It is the **partnership** that



- Prime is dependable.
- What shines is they go above and beyond.
- I would recommend them to any education sector – or any sector at all.
- They are hands on and proactively take care of us.
- They do an excellent job and exceed our expectations.
- They look out for us!
- Having seen the consistency and loyalty, will not consider another partner in the future.

# **ABOUT US**



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# VISION Spark TRANSFORMATIONAL LEARNING Enabled by INNOVATIVE TECHNOLOGIES

# $m{P}$ artners that are $m{R}$ eliable, $m{I}$ nnovative, and $m{M}$ otivated to $m{E}$ xcel

Established in 1985, Prime Systems is the largest, most successful and experienced technology solution provider and valueadd reseller in Texas.

We bring 30+ years of experience serving K-12 school systems, government agencies, and corporate accounts throughout Texas.

Our clients range from the top three largest school districts in Texas to many enterprise accounts.

### **MISSION**

Primed and ready to deliver technology performance excellence by making trusted service and all-the-time learning possible.



## **VALUES**

<u>Talented</u> - possess advanced technical, academic and interpersonal skills with the capacity to lead, problem-solve, serve, innovate and grow.

**Reliable** and consistent performance by being dependable and accountable in all interactions.

<u>Ubiquitous</u> technology with widespread ability to seamlessly and safely connect and use technology everywhere and anytime.

**Student-focused** by providing innovative learning opportunities that extends their abilities through rich, collaborative, engaging educational experiences.

**Transparent** where we serve authentically, free from pretense and in a clear, honest trustworthy manner always.